

1Q

2022

Results

Viscofan *Reshaping food and wellbeing.
For many, for long.*



Highlights 1Q22

1

All-time high in quarterly revenue in a context marked by strong demand and commercial discipline.

2

Strength in revenue and operating activity that, together with the favorable evolution of currencies offset the sharp cost inflation at EBITDA level.

3

Ongoing investments to capture growth opportunities of the market.

4

New sales price increase to offset cost inflation and to maintain results outlook.

Highlights 1Q22

€262.9

million

Revenue

+15.1%

€57.8

million

EBITDA

+0.3%

€27.5

million

Net profit

-8.9%

€11.6

million

Capex

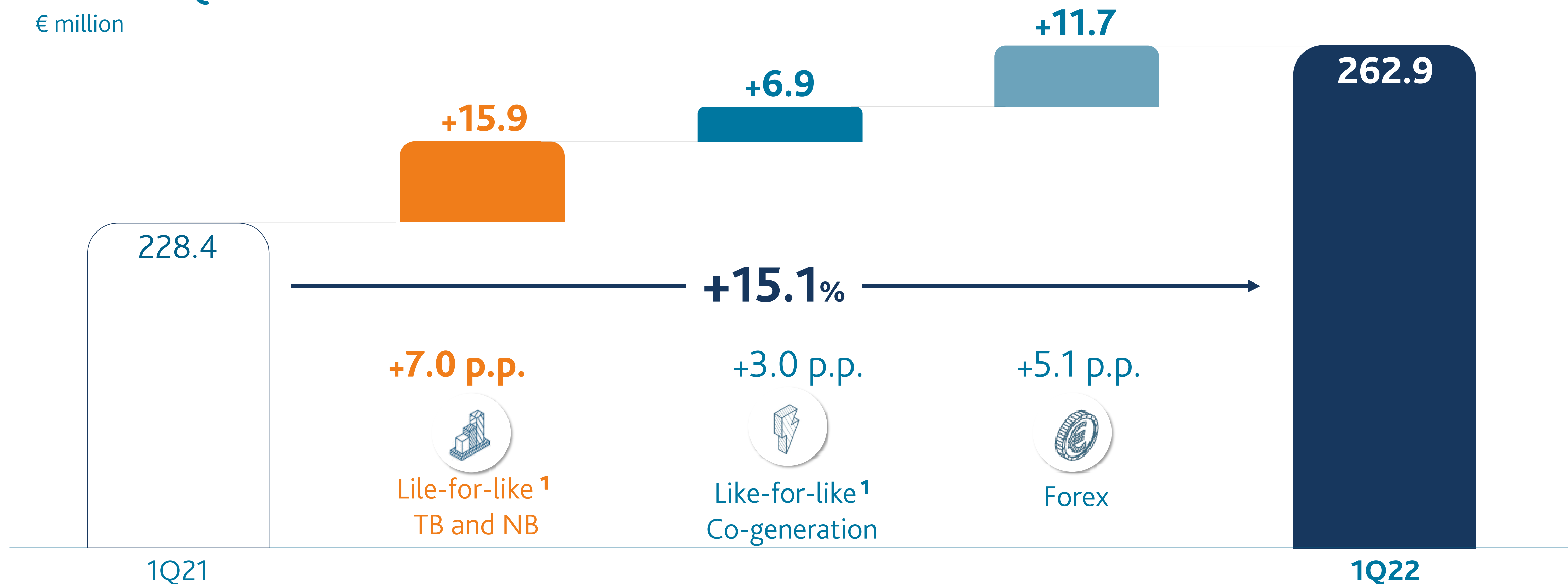
+37.9%

Double digit growth rate in revenue

driven by volume, price, energy and forex

● Revenue 1Q22

€ million

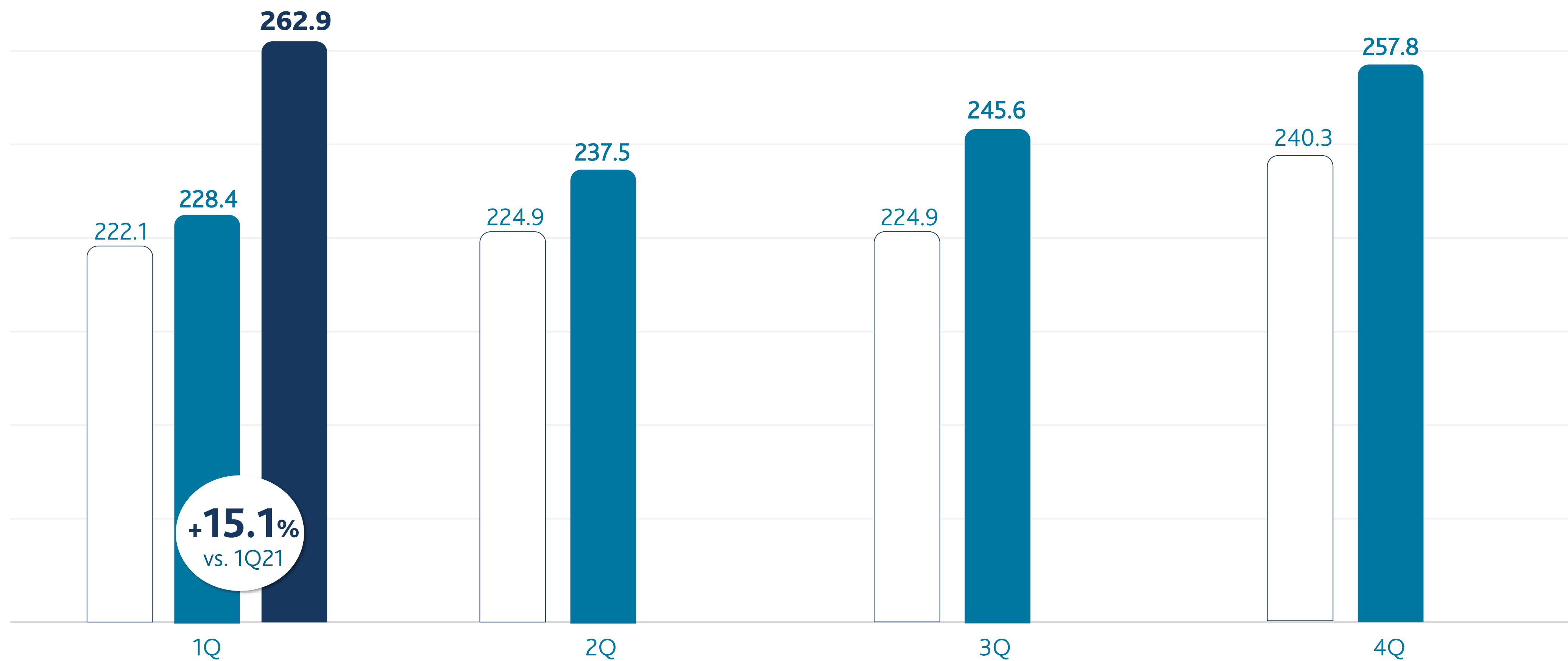


¹ Like-for-like: For comparative purposes, like-for-like growth excludes the impact of the different exchange rates in 2022.

1Q22 revenue sets an all-time high

● **Group revenue. Quarterly**
€ million

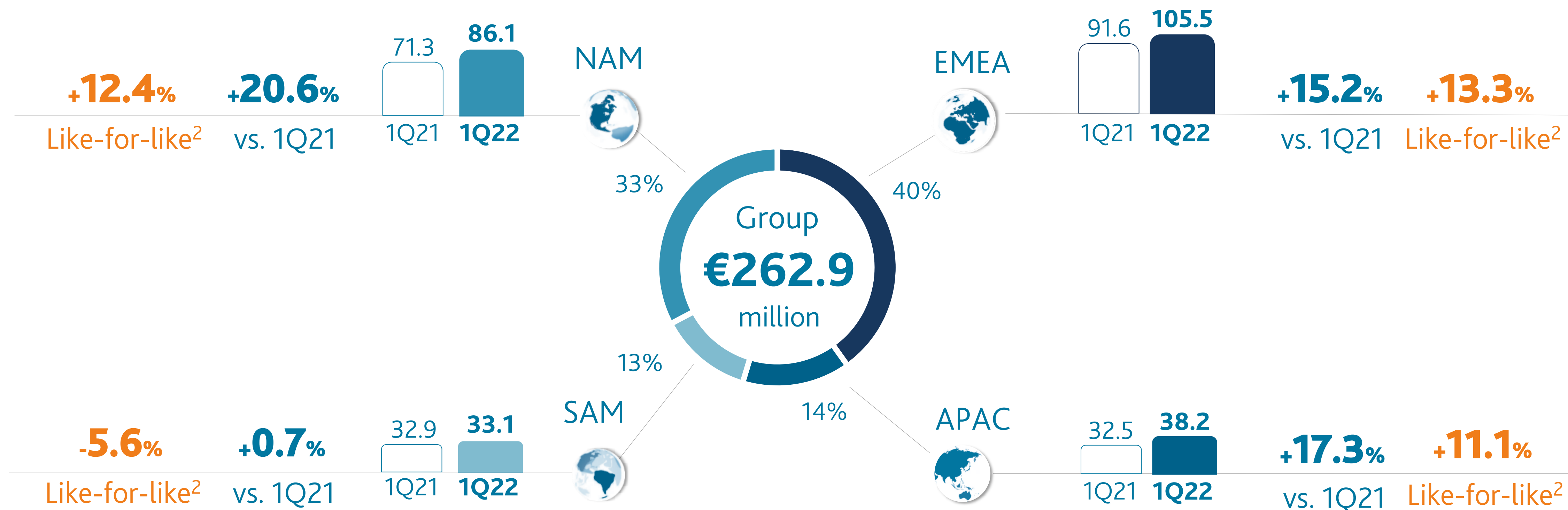
□ 2020 ■ 2021 ■ 2022



Asia, Europe and North America are the growth drivers

● Revenue 1Q22

Breakdown by geographical area¹

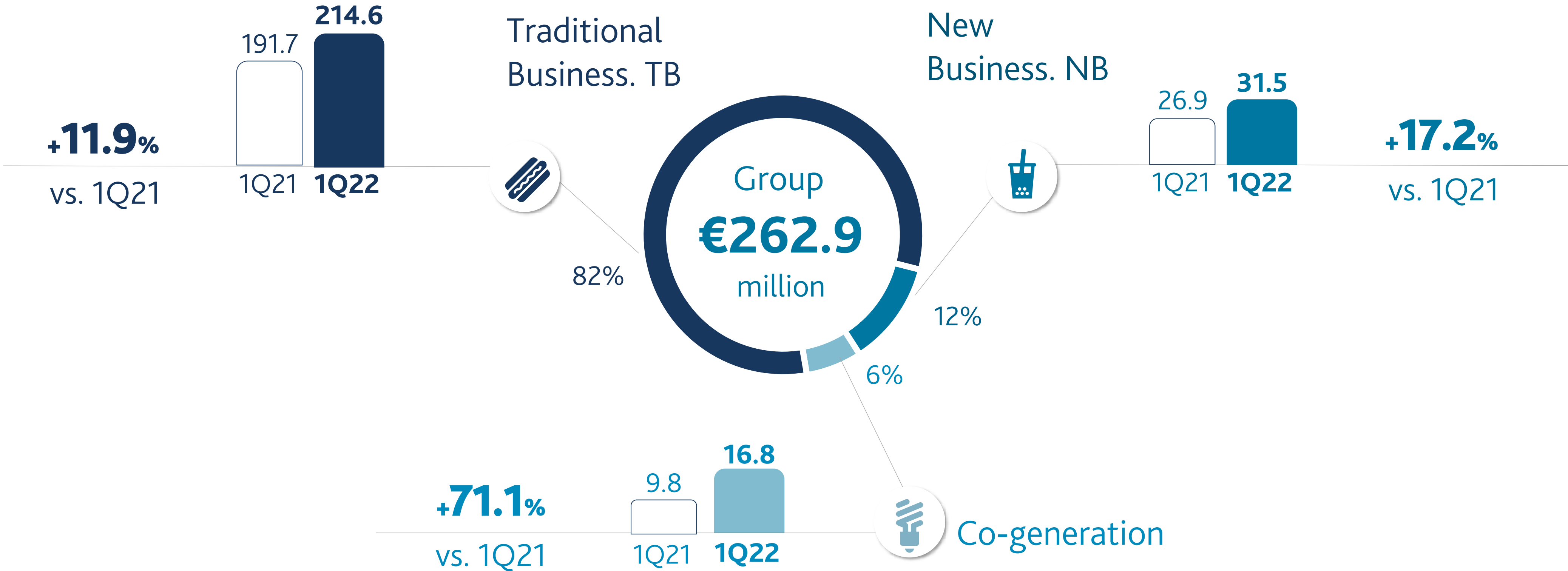


¹ Revenue per origin of sales: EMEA (European companies), North America NAM (Canada, Costa Rica, Mexico, and EE.UU), APAC (Australia, China, Japan, New Zealand, and Thailand), South America SAM (Brazil and Uruguay).

² Like-for-like: For comparative purposes, like-for-like growth excludes the impact of the different exchange rates in 2022.

Positive contribution from all businesses

● **Revenue 1Q22**
Breakdown by business division

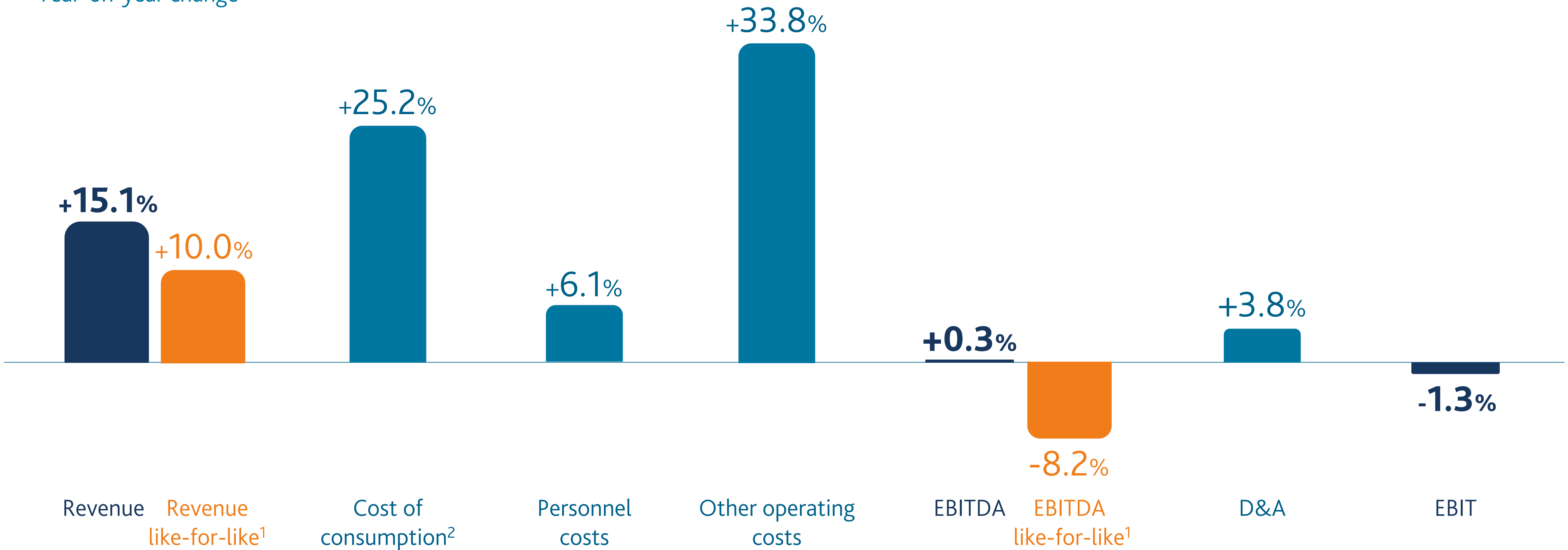


Inflation environment in all cost lines

Revenue strength, forex and efficiencies offset inflation

● P&L 1Q22

Year-on-year change

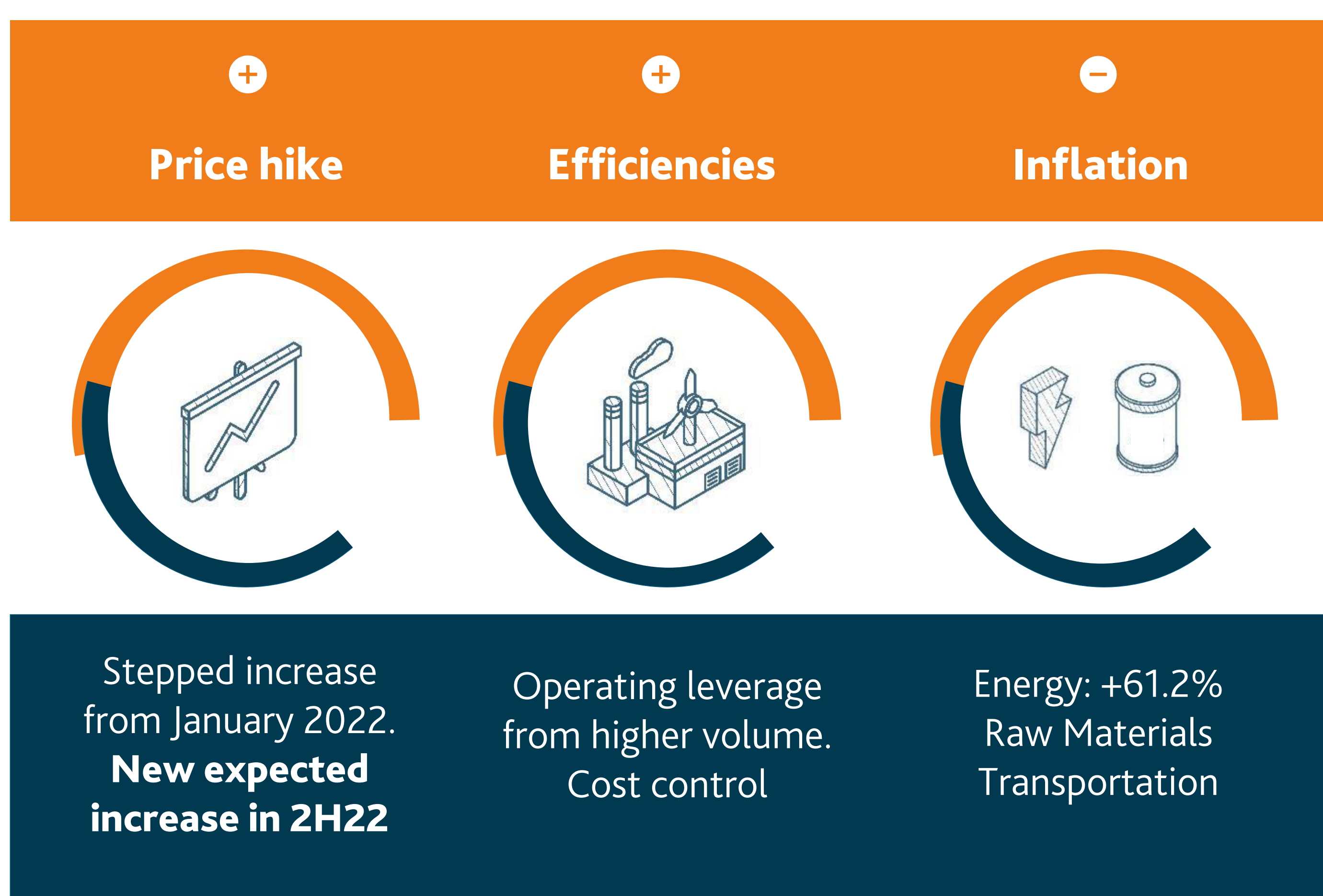


¹ Like-for-like: For comparative purposes, like-for-like growth excludes the impact of the different exchange rates in 2022.

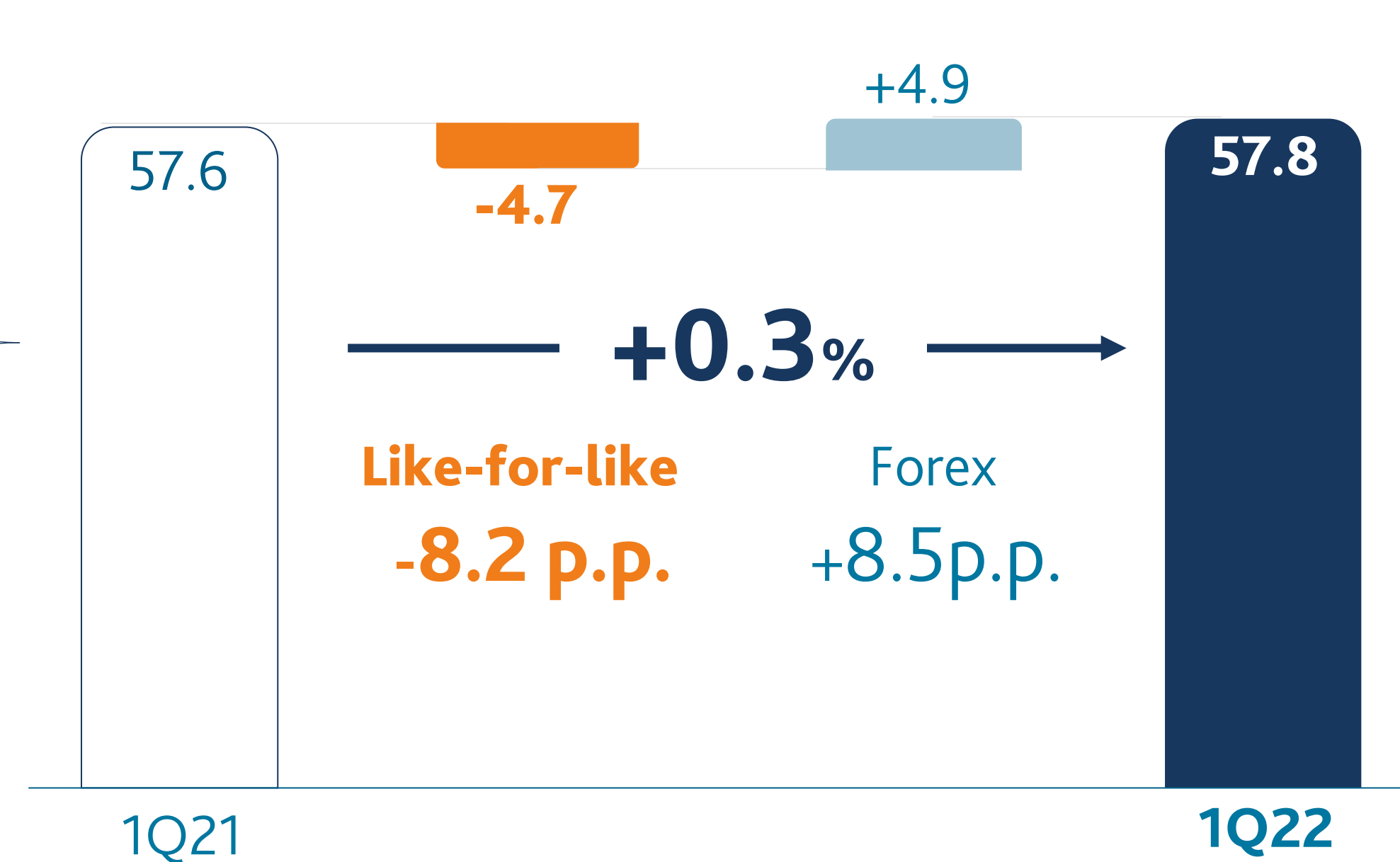
² Cost of consumption = Net purchases +/- Change in inventories of finished and unfinished products.

Price hikes, volume and efficiencies

offsetting the worst cost environment in decades



EBITDA 1Q22 Bridge breakdown, like-for-like and forex

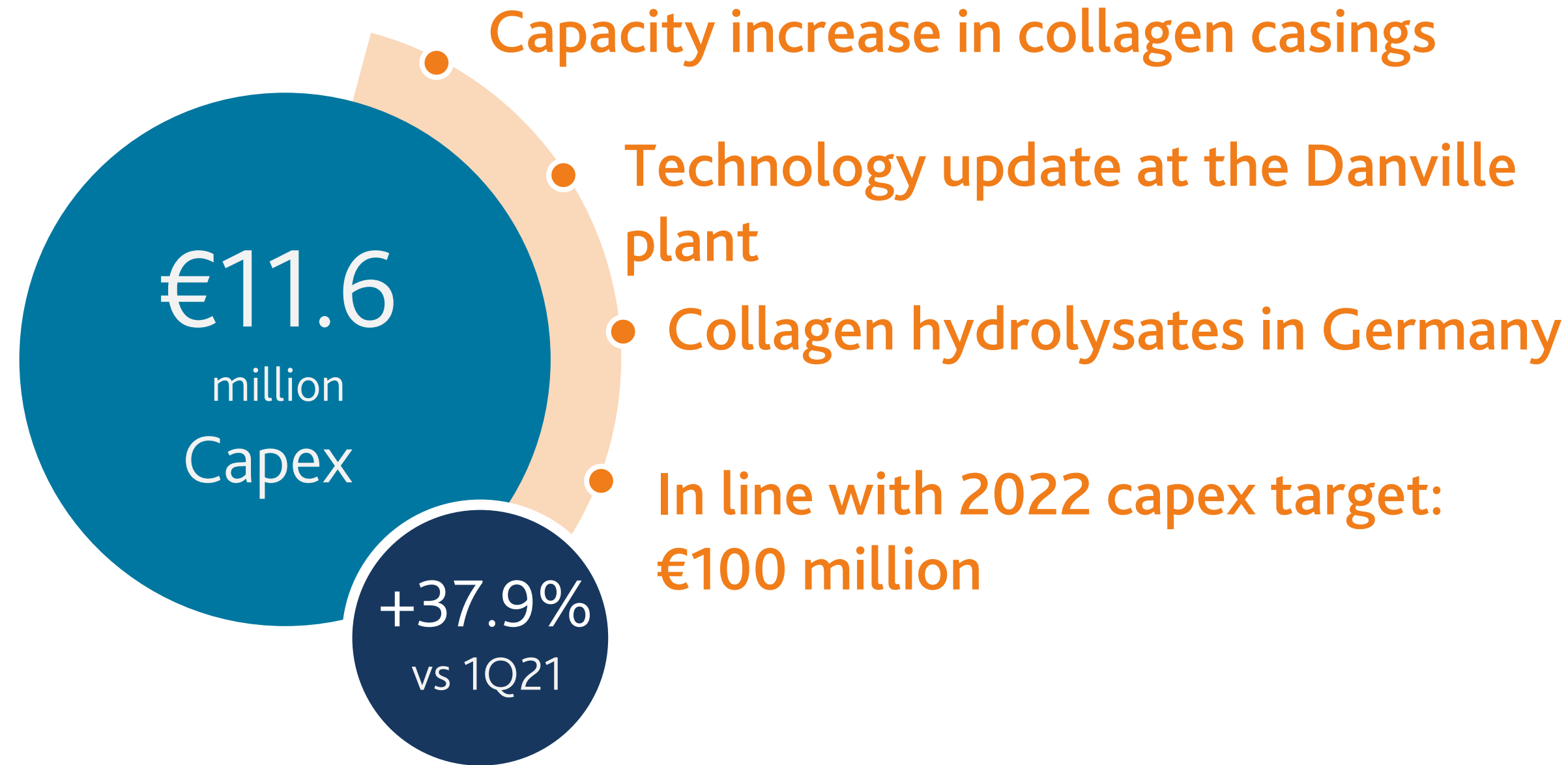


Progressing in investment projects

with a strong Balance Sheet to deal with an adverse environment

● Capex 1Q22

€ million



● Net bank debt¹ March 2022

€ million



¹ Net bank debt = Non-current bank borrowings + Current bank borrowings – Cash and equivalents.

Appendix. Subsequent events

Trade sanctions to Russia

On April 8, 2022, Regulation (EU) 2022/576 of the Council of the European Union established restrictive measures motivated by actions by Russia that destabilize the situation in Ukraine. Specifically, Article 3 duodecies prohibits the sale, supply, transfer or export, directly or indirectly, to Russia of a broad list of products including artificial casings made of hardened protein or cellulosic plastic.

Within its risk control and management system and considering current growth market momentum, Viscofan is working on commercial and operative risks mitigation measures to achieve growth targets for current year.

New hike in selling price

In April, initial talks are underway with customers to update sales price scheme in line to the context of inflation in the production inputs expected for this year. This new price increase will take effect mainly in the second half of the year.

Appendix. P&L

€ million	1Q22	1Q21	% y-o-y	Like-for-like ¹ % y-o-y
Revenue	262.9	228.4	+15.1%	+10.0%
EBITDA	57.8	57.6	+0.3%	-8.2%
EBITDA margin	22.0%	25.2%	-3.2 p.p.	-4.1 p.p.
Operating profit	38.9	39.4	-1.3%	
Profit before taxes	38.1	40.2	-5.4%	
Taxes	-10.6	-10.1	+5.2%	
Net profit	27.5	30.2	-8.9%	

¹ Like-for-like: For comparative purposes, like-for-like growth excludes the impact of the different exchange rates in 2022.

Appendix. Disclaimer

This document may include statements about intentions, expectations or forecasts of the Company additional to the mandatory financial reporting whose sole purpose is to provide information more accurately about the perspectives of future behaviours.

Such intentions, expectations or forecasts do not constitute any guaranties of compliance and involve risks, uncertainties and other relevant factors that could cause actual developments and results to differ materially from those states in such forward-looking statements.

This circumstance must be taken into account mainly for all persons or entities that may have to take decision, develop or spread opinions relative to values issued by the Company and particularly by analysts and investors that handle this document.

The financial statements contained in this document have been prepared under International Financial Reporting Standards (IFRS). This financial statements has not been audited and consequently is susceptible to potential future modifications.

This document is a free translation from the original in Spanish, in event of discrepancy, the Spanish-language version prevails.

Appendix. Alternative Performance Measures

The Alternative Performance Measures included in this report are as follows:

- The EBITDA, or operating profit before depreciation and amortisation, is calculated excluding depreciation and amortisation costs from the operating profit. The EBITDA is a measure that is commonly reported and widespread among analysts, investors and other stakeholders in the casing industry. The Viscofan Group uses this measure to monitor the business' development and to establish operational and strategic objectives in Group companies. However, it is not a defined indicator in IFRS and, therefore, it may not be compared with other similar indicators employed by other companies in their reports.
- Cost of consumption: This is calculated as the net amount of supplies plus the change in finished and unfinished products. Management monitors cost of consumption as one of the main cost components for Viscofan. The weight of net revenue for this cost component on revenue or gross margin is also analysed to study the operating margin's development. However, it is not a defined indicator in IFRS and cost of consumption must not be considered a substitute for the different items in the profit and loss account that comprise them. Furthermore, it may not be compared with other similar indicators employed by other companies in their reports.
- Net bank debt: This is calculated as non-current borrowings plus current borrowings netted from cash and cash equivalents. Management considers net bank debt to be relevant to shareholders and other stakeholders as it provides an analysis of the Group's solvency. However, net bank debt should not be considered a substitute for gross bank debt in the consolidated balance sheet, nor other liability or asset items that may affect the Group's solvency.
- Like-for-like revenue and EBITDA: This measure excludes the impact of exchange rate variations on the comparable previous period and the non-recurring impacts of the business in order to present a homogeneous comparison of the Viscofan Group's development. However, like-for-like revenue and EBITDA are not defined indicators in IFRS and, therefore, they may not be compared with other similar indicators employed by other companies in their reports, nor may they be considered a substitute for the business development indicators defined in IFRS.